STATE OF VERMONT DEPARTMENT OF FINANCIAL REGULATION

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IN RE: EXPRESS TECH-FINANCING, LLC NMLS # 1857954

DOCKET NO. 23-005-B

STIPULATION AND CONSENT ORDER

WHEREAS, the Vermont Department of Financial Regulation ("the Department") asserts that Express Tech-Financing, LLC ("Respondent") has violated the banking laws as set forth below; and

WHEREAS, Respondent and the Department wish to resolve these violations without further administrative proceedings or litigation;

NOW, THEREFORE, Respondent and the Department stipulate and agree to the findings, terms, and conditions in this Stipulation and Consent Order.

STATEMENT OF FACTS

- Respondent is a Delaware corporation with a principal place of business at 890 East Raintree Drive, Scottsdale, AZ 85260.
- Respondent is a financial technology company with a focus on financing large equipment purchases in the construction, agricultural, aircraft, trucking, and RV industries.
- 3. Respondent maintains an online loan referral platform that matches both businesses and individuals who are customers of large equipment dealers, and who are seeking financing in connection with a potential purchase, with third-party lenders that Respondent contracts with.

- 4. Respondent also originates loans to businesses who are interested in large equipment purchases.
- 5. Respondent does not offer a consumer loan product or service consumer loans.
- Between at least February 9, 2021 and August 25, 2021, Respondent's online loan referral platform was generally available to Vermont consumers and Vermont businesses to obtain referrals for financing by third-party lenders.
- 7. Between at least February 9, 2021 and December 8, 2022, Respondent, via the internet, offered applications for loans to, and took applications from, at least 5 Vermont consumers and 2 Vermont businesses, ultimately resulting in the execution of 7 loans issued by third parties.
- 8. As of December 8, 2022, Respondent had received \$ 4995.72 in commission from thirdparty lenders as a result of the referrals identified in Paragraph 7.
- At no point between February 9, 2021 and December 8, 2022 did Respondent hold a Vermont loan solicitation license.
- By not holding a Vermont loan solicitation license in 2021 and 2022, Respondent avoided \$1,000 in licensing fees.
- On April 27, 2022, Respondent applied, and paid the licensing and the application and investigation fees, for a Vermont commercial lender license through the Nationwide Multistate Licensing System ("NMLS").
- 12. On January 13, 2023, Respondent applied, and paid the licensing and the application and investigation fees, for a Vermont loan solicitation license through NMLS.

13. Respondent has cooperated with the Banking Division's requests for information, and the Banking Division has not received any complaints stemming from Respondent's prior activities in Vermont.

LEGAL STANDARDS AND FINDINGS OF VIOLATIONS

- 14. The Commissioner of Financial Regulation ("the Commissioner") is responsible for administering and enforcing the banking laws of the State of Vermont and is authorized to investigate banking activities to determine compliance with Vermont law and to issue orders imposing remedial actions, administrative penalties, the disgorgement of sums obtained in conjunction with violations of Vermont law, and restitution, pursuant to 8 V.S.A. §§ 10-15, 2110, and 2115.
- 15. Pursuant to 8 V.S.A. § 2201(a), it is unlawful to engage in the business of loan solicitation in Vermont without a loan solicitation license issued by the Department.
- 16. Pursuant to 8 V.S.A. § 2200(7)(a), loan solicitation includes one or more of the following activities for compensation or gain, or the expectation of compensation or gain: offering, soliciting, brokering, arranging, placing, or finding loans for a prospective Vermont borrower; engaging in an activity intended to assist a prospective Vermont borrower in obtaining a loan; arranging a loan through a third party via the internet; and advertising or otherwise communicating that a person can or will provide a loan.
- 17. By, for at least seven months, making its online loan referral platform generally available to Vermont consumers and businesses, Respondent violated 8 V.S.A. § 2201(a).

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18. By offering to and taking applications from Vermont consumers and businesses via the internet for third-party loans without a Vermont loan solicitation license, resulting in the execution of 7 loans, in return for commission from the third-party lenders, Respondent violated 8 V.S.A. § 2201(a).

CONSENT ORDER

- 19. Within 15 calendar days of the entry of this Stipulation and Consent Order by the Commissioner, Respondent shall pay a total of \$ 3000.00 as disgorgement of the avoided licensing fees and a portion of the commission earned from its unlicensed activity.
- 20. The amount identified in Paragraph 19 shall be made via wire or check made payable to the "Department of Financial Regulation" and mailed to:

Attn: Beth Sides Department of Financial Regulation Second Floor 89 Main Street Montpelier, VT 05620-3101

- 26. Provided Respondent obtains a loan solicitation license, prior to making its online loan referral platform available to Vermont consumers and businesses but no later than 60 calendar days following entry of this Stipulation and Consent Order by the Commissioner, Respondent shall provide certification to the Banking Division that it has put into place technical solutions to ensure that its referral platform only refers Vermont consumers and businesses to lenders who are either licensed in Vermont or exempt from licensing pursuant to the provisions of 8 V.S.A. Chapter 73.
- 27. Respondent shall not, neither directly nor through its subsidiaries or affiliates, engage in the business of loan solicitation in Vermont without a Vermont loan solicitation license.

applicable provisions of Title 8 of the Vermont Statutes Annotated, including provisions imposing enhanced penalties for knowing violations.

- 34. Nothing herein shall be construed as limiting the Commissioner's ability to investigate Respondent for violations not resolved herein or to respond to and address any consumer complaints made with regard to Respondent.
- 35. Nothing herein shall be construed as having relieved, modified, or in any manner affected Respondent's ongoing obligation to comply with all federal, state, or local statutes, rules, and regulations applicable to Respondent.
- 36. Nothing herein shall be construed as limiting any private right of action a person may have.
- 37. This Stipulation and Consent Order shall be governed by and construed under the laws of the State of Vermont.

SIGNATURES

The terms and conditions set forth in this Stipulation and Consent Order are hereby stipulated and agreed to. I certify under the pains and penalties of perjury that I have taken all necessary steps to obtain the authority to bind Express Tech-Financing, LLC to this Stipulation and Consent Order and that I have been duly authorized to enter into this Stipulation and Consent Order on behalf of the named Respondent.

EXPRESS TECH-FINANCING, LLC

Ву:	All	4/21/23
Printed name:	JARED KOCH	Date
Title:	DIRECTOR	

The terms and conditions set forth in this Stipulation and Consent Order are hereby stipulated, agreed to, and ordered.

DEPARTMENT OF FINANCIAL REGULATION

Commissioner of Financial Regulation Vermont Department of Financial Regulation 04/26/2023

Date

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